



## Shabbir Tiles & Ceramics Ltd. (STCL)

Result Review

Notified Research Entity

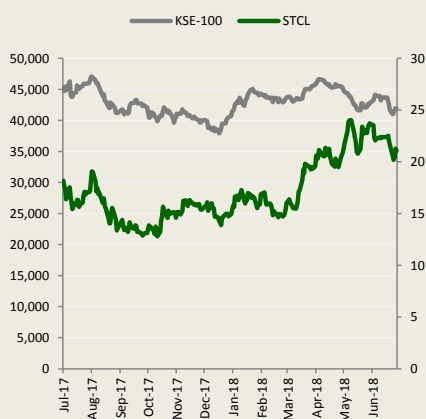
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### KEY DATA

PSX Ticker	STCL
Sector	Glass & Ceramics
Current Price PkR	21.33
Market Cap (PkR mn)	5,105
Market Cap (US\$ mn)	41
52 weeks High	27.57
52 weeks Low	12.78
Shares Outstanding (mn)	239.32
Free Float (mn)	55%

Source: PSX/Darson Research

### RELATIVE PERFORMANCE



### EPS grew by +128%YoY in FY18

Shabbir Tiles & Ceramics Limited (STCL) announced its financial result for FY18. According to the result, the company posted an EPS of PKR 0.81, surge +128%YoY as compared to an LPS of PKR (0.63) in consistent period last year. Alongside, the company also announced a final cash dividend of PKR 0.50/share i.e.10%.

For FY18, the company's revenue clocked in at PKR 5,767mn against PKR 5,020mn, soared by +15%YoY, whereas COGS recorded a meager incline of +0.53%YoY to PKR 4,510mn against SPLY, in which it was PKR 4,485mn, all these led to increase of +135%YoY in gross profit which recorded at PKR 1,257mn.

In addition, finance cost witnessed an upsurge of +5%YoY to PKR 98mn. On the other hand other expenses also showed an upward momentum to PKR 20mn which were not recorded in last year.

PKR MN	FY'18	FY'17	YoY%
Turnover - Net	5,767	5,020	15%
COGS	4,510	4,485	1%
<b>Gross Profit</b>	<b>1,257</b>	<b>535</b>	<b>135%</b>
Selling Distributive Expenses	748	514	46%
Administrative Expenses	178	155	15%
Other Expenses	21	0	N/A
Other Income	36	39	-8%
<b>Operating Profit</b>	<b>345</b>	<b>(96)</b>	<b>359%</b>
Financial Cost	98	93	5%
<b>Profit Before Taxation</b>	<b>247</b>	<b>(190)</b>	<b>130%</b>
Tax	53	38	38%
<b>Profit After Taxation</b>	<b>194</b>	<b>(151)</b>	<b>128%</b>
EPS	0.81	(0.63)	128%

Source: Darson Research, Company Accounts

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#### Rating System:

- |   |                     |
|---|---------------------|
| If;                                       |                     |
| • Expected return >15%                    | - Buy Call          |
| • Expected Return is in between 0% to 15% | - Neutral/Hold Call |
| • Expected Return <0%                     | - Sell Call         |

#### Valuation Methodology

To arrive at our period end target prices, DSL uses different valuation methodologies including:

- Discounted cash flow (DCF, DDM)
- Justified price to book (JPB)
- Relative Valuation (P/E, P/B, P/S etc.)
- Equity & Asset return based methodologies (EVA, Residual Income etc.)

SECP JamaPunji Portal link: [www.JamaPunji.pk](http://www.JamaPunji.pk)

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